Name of Speaker: Mr. Akshay V. Bhandari

Designation: Pharmacist

Topic: How to become Entrepreneur and which steps we have to follow from students phase to become entrepreneur

Date: 11/11/2021

Time: 03:00 PM to 4:00 PM

Arranged for: F.Y.D.Pharm and S.Y.D.Pharm students

Summary: Lecture starts with the introduction of resource person

Mr. Akshay V. Bhandari discussed the following points with the students:-

- 1. What is the exact meaning of Entrepreneurship?
- 2. Told about the skills required to become a successful entrepreur.
- 3. Discussed about the various sources requirement before starting any business.
- 4. Also told about how to focus on increasing the profit.



Lecture No-02

Name of Speaker: Mr. Akshay G. Kakde
Designation: Regulatory Officer Genova Biopharmaceutical Pvt. Ltd. Hinjewadi, Pune
Topic: Career after Pharmacy
Date: 01/01/2022
Time: 11:00 AM to 12:00 Noon
Arranged for: Pharmacy students across Maharashtra
Summary: Lecture starts with the introduction of resource person
Mr. Akshay G. Kakde discussed the following points with the students:5. About the meaning of Regulatory affairs.

- 6. Sir has discussed about the government job opportunities after completion of Pharmacy.
- 7. Told about the various career opportunities after completion of Pharmacy

8. Also discussed about the key points to become proud Pharmacist.



Lecture No-03

Name of Speaker: Mr. Ganesh G. Bhaskar

Designation: Field Sales Officer, Glenmark Pharmaceuticals Ltd. Pimpri-Chinchwad, Pune.

Topic: Skills for Sales and Marketing

Date: 17/01/2022

Time: 02:00 PM to 03:00 PM

Arranged for: Pharmacy students across Maharashtra

Summary: Lecture starts with the introduction of resource person

Mr. Ganesh G. Bhaskar discussed the following points with the students:-

- 1. The guidance of communication skills required in the field of marketing.
- 2. Sir has highlighten various important parameters such as teamwork, self-motivation, intelligence, etc.
- 3. Told about the various career opportunities after completion of Pharmacy in sales and marketing.
- 4. Also told about how to improve sales and marketing by utilising our skills.



Name of Speaker: Mr. Pratik Upadhyay

Designation: Pharmaceutical Quality and Compliance Expert (Former USFDA Investigator)

Sr.VP and Global Head of Investigation and Compliance, Glenmark Pharmaceutical Ltd.

Topic: Foregin Education and Overview of USFDA Inspections and Data Integrity

Date: 22/01/2022

Time: 04:00 PM to 05:30 PM

Arranged for: Pharmacy students across Maharashtra

Summary: Lecture starts with the introduction of resource person

Mr. Pratik Upadhyay discussed the following points with the students:-

- 1. The guidance of different opportunities available in the foreign countries for Pharmacy students.
- 2. Sir has very well explained about the different education criteria required to get jobs in abroad.
- 3. Sir has given the deatiled overview of the USFDA, different types of inspection.
- 4. Also told about the data integrity along with few case studies.



Name of Speaker: Ms. Jyotsna P. Nimse

Designation: Safety Data Analyst, LabCorp Scientific Services and Solutions Pvt. Ltd.,

Hinjewadi, Pune.

Topic: Pharmacovigilance: A Booming Career Opportunity for Pharma Students

Date: 29/01/2022

Time: 11:00 AM to 12:00 Noon

Arranged for: Pharmacy students across Maharashtra

Summary: Lecture starts with the introduction of resource person

Ms. Jyotsna P. Nimse discussed the following points with the students:-

- 1. Mam has given the information about Pharmacovigilance what kind of working will be there in Pharmacovigilance.
- 2. Mam has also given detailed information about what are the different methods of Pharmacovigilance.
- 3. Difference between Drug safety and Pharmacovigilance is very well explained by mam for students.
- 4. Mam has also given information about the skills required in Pharmacovigilance.



Name of Speaker: Prof. Yashwant D. Lembhe

Designation: HOD, ICMR, Dudulgaon, Moshi, Pune.

Topic: Pharmacovigilance: A Booming Career Opportunity for Pharma Students

Date: 03/02/2022

Time: 03:00 PM to 04:00 PM

Arranged for: Pharmacy students across Maharashtra

Summary: Lecture starts with the introduction of resource person

Prof. Yashwant D. Lembhe discussed the following points with the students:-

- 1. Sir has given very important information and tips for personality development like personality refers to a persons unique and enduring pattern of thinking, feeling and behaving.
- 2. Sir said that personality development helps you develop a positive attitude in life.
- 3. Personality affects academic and job performance, social and political attitudes.
- 4. Sir has also given an information on OCEAN model personality.



Name of Speaker: Dr. Dnyaneshwar Kapote
Designation: Head of Formulation Development Dr. Pfleger Arzneimittel GmbH, Germany
Topic: Career Opportunities for Pharmacy Students in Abroad
Date: 05/02/2022
Time: 1:30 PM to 2:30 PM
Arranged for: Pharmacy students across India
Summary: Lecture starts with the introduction of resource person
Dr. Dnyaneshwar Kapote discussed the following points with the students:1. Sir has given very important information on why to select abroad for education.

- 2. Sir has given information about various opportunities in abroad after completion of Pharmacy.
- 3. Different scholarships available for the abroad education.
- 4. Sir has explained all the things with hand on demonstration.



Name of Speaker: Mr. Manoj B. Jograna

Designation: Assistant Professor, P.D.E.A's, Shankarrao Ursal College of Pharmacy,

Kharadi, Pune.

Topic: Personality Development

Date: 12/02/2022

Time: 11:00 AM to 12:00 Noon

Arranged for: Pharmacy students across Maharashtra

Summary: Lecture starts with the introduction of resource person

Mr. Manoj B. Jograna discussed the following points with the students:-

- 1. Sir has given very important information on how and why there is need to develop our personality.
- 2. Sir has given information about what are the qualities of personality development.
- 3. Sir has explained how to maintain a tolerance of our mind.
- 4. Sir has also given some tips to students for their future and for their interview preparation.



Name of Speaker: Prof. Shyam S. Awate

Designation: Assistant Professor. Pharmaceutics, IVM's Indrayani Institute of

Pharmaceutical Education and Research, Talegaon Dhabhade

Topic: Important Tips for Communication and Interview Skills

Date: 05/03/2022

Time: 3:00 PM to 4:00 PM

Arranged for: Pharmacy students across Maharastra

Summary: Lecture starts with the introduction of resource person

Prof. Shyam S. Awate discussed the following points with the students:-

- 1. Sir has given very important tips to improve Communication.
- 2. Sir has told about what point to be prepared for interview.
- 3. Told about what to be done before, during and after interview.
- 4. Sir has given very important tips that will be beneficial for the students for their whole future.